

HOW TO START A BUSINESS ON RESERVE

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HOW TO START A BUSINESS ON RESERVE

Note:

This book is a guideline for small business creation on the Flying Dust First Nation. For this business venture I have chosen not to include a business plan as it is not applicable. Business plans are typically used when someone is looking to acquire money either in business loans or grants.

Also if a youth is under the age of 18, they will need a parent or guardian to be the legal owner.

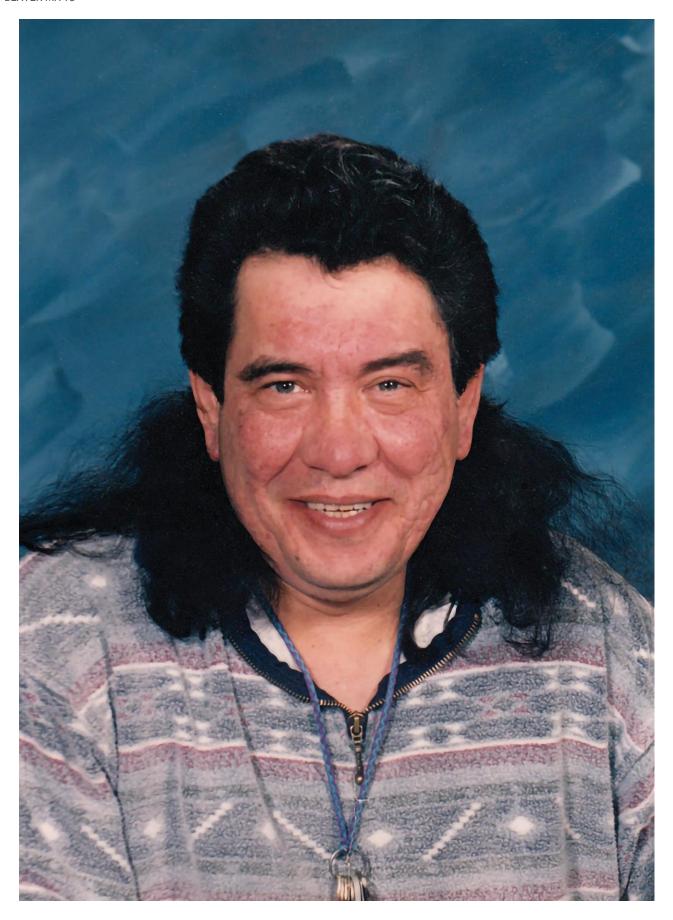


Flying Dust First Nation

Preface:

This is a resource book I created to help and encourage other First Nation entrepreneurs. We were always entrepreneurs just in different contexts. We were farmers, we were trappers, we are food providers, we are builders, and we are learners.

Dedicated to my late uncle Darryl Mirasty who passed away February 2021. I'll always remember your words of encouragement for First Nation economic development and business creation to help our people. I admire the way you persevered and became independent, went to University and became an elected leader of our community of Flying Dust. You showed the community how you can be a leader despite being in a wheelchair.



1. BUSINESS NAME AND WHAT IS DOES

My business name will be called "Beaver Mitts" and will have a website called www.beavermitts.ca. The business will be based on custom beaver mitts.

My business idea is to create a website for customers to put in a custom order request for authentic traditional "Beaver Mitts" with bead work. The customers will be a mixture of domestic and international and will submit their design ideas for the "beaders" and glove makers to work and design.

The customers will PayPal the deposit for the purchase of materials including:

- 1. Moose hide
- 2. Beads
- 3. Beaver pelts
- 4. Mitt lining

2. TYPE OF BUSINESS

Sole Proprietor - means single owner

Corporation - means there are shares of the company and the shares can be divided between different owners. This business structure does not apply to this business.

3. OWNERSHIP STRUCTURE

Owner - Blaine Mirasty

Biography: Cree from the Flying Dust First Nation. Master's Degree in Government and Entrepreneurship in Northern and Indigenous Areas (GENI).

Owner/ Operator of Cree North Adventures (www.creenorthadventures.ca), a land-based Indigenous Tourism Company located on the Flying Dust First Nation in northwest Saskatchewan.

TYPES OF BUSINESS

Partnership: 3 types

1. OVERVIEW

"A business partnership consists of two or more legal entities pooling their resources to operate a shared business. The "legal entities" that form the partnership may be individuals, corporations, trusts, or partnerships.

The resources each partner contributes to the new business partnership don't have to be in the form of money. A partner's contribution might be something such as skills, labor, or property.

And, although all partners share the same risks in a business operation, they may or may not equally share the business's profits, losses, or liability. A partner's share is defined by the <u>partnership agreement</u>. The amount of liability each partner has depends greatly on which kind of partnership is created." [Ward, 20201]

2. GENERAL PARTNERSHIP

"These are the most common type of partnership. A general partnership is defined as a business arrangement between two or more individuals who share the profits and liabilities of the business.

In a general partnership, each partner is fully personally liable for the debts, contractual obligations, and torts resulting from the partnership's operation, just as in a <u>sole proprietorship</u>. If you are a partner in a general partnership, you could be personally sued for something that happens in the business." [Ward, 2020]

LIMITED PARTNERSHIP

"This is a partnership consisting of one or more general partners who have unlimited liability, and one or more limited partners who have limited liability, depending upon their contribution to the partnership. For liability reasons, limited partnerships are often set up with a <u>corporation</u> as the general partner and two or more individuals as limited partners.

A limited partner [also referred to as a "silent partner") contributes financially and may occasionally provide advice, but is not otherwise involved in the business.

If a limited partner does become involved in operating the business, they will lose their limited liability status and become just as liable as a general partner. Businesses often used limited partnerships to raise money, as the limited liability will attract more investors" [Ward, 2020)."

I+. LIMITED LIABILITY PARTNERSHIP

"A limited liability partnership, as the name implies, gives the partners more liability protection than they would have as general partners. If, for example, a client feels wronged or injured and wanted to sue the partnership, only the assets of the partner who worked with or on that client would be at risk. The assets of the other partners would be protected, which wouldn't be the case with a general partnership.

In most provinces, LLPs are only allowed in high-risk professional environments such as lawyers, <u>accountants</u>, architects, or doctors, where the daily business activities of each partner have minimal overlap" [Ward, 2020).



Beaders:

1. Buffalo River Dene Nation



2. Clearwater River Dene Nation



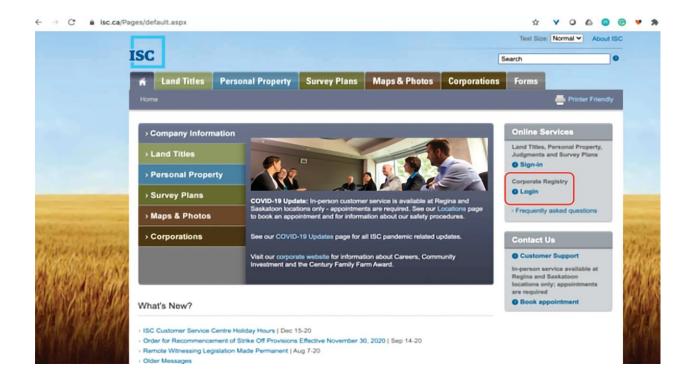
3. Canoe Lake Cree First Nation

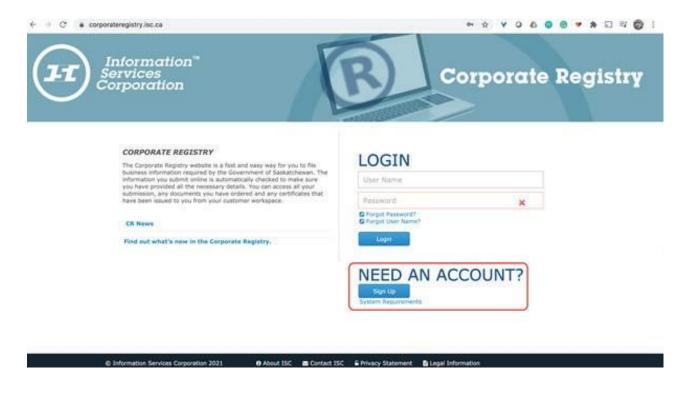


4. LEGAL REGISTRATION - SASKATCHEWAN BUSINESS REGISTRATION - ISC - INFORMATION SERVICES CORPORATION

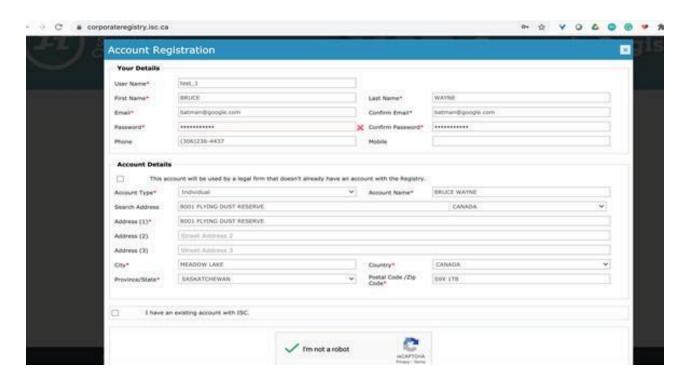
4.1 Step 1: Go to www.isc.ca

- Go to www.isc.ca
- Go to the "Corporate Registry Tab"
- Sign up for a new account

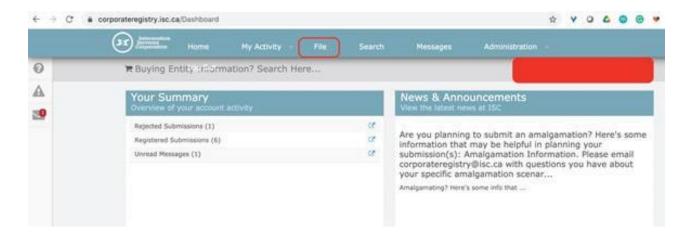




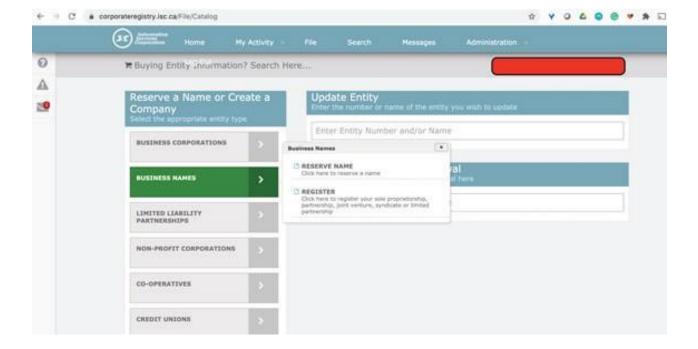
4.2 Step 2: Account Information



4.3 Step 3: click on file

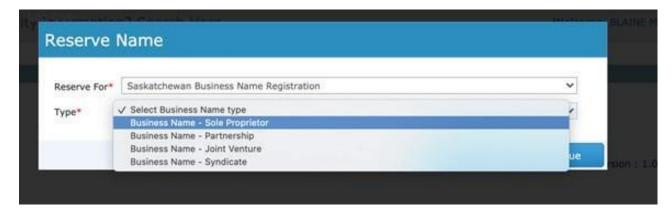


4.4 Step 4: Click on "Reserve Name"



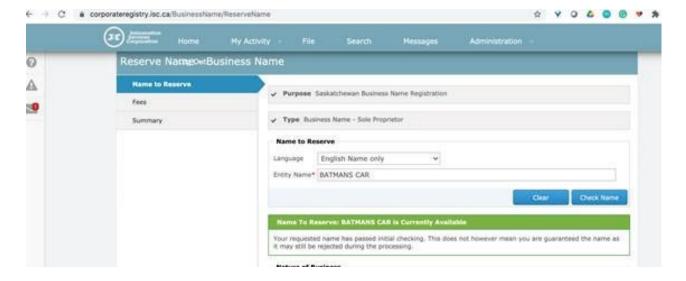
4.5 Step 5: Business Name Registration + Type of business





4.6 Step 6: Research your business

for this example, I used "Batman's Car" please use a more creative name, this is a guideline document.



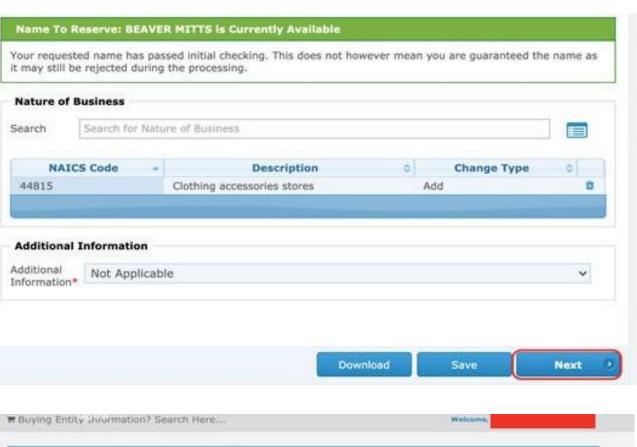
4.7 Step 7: Nature of Business:

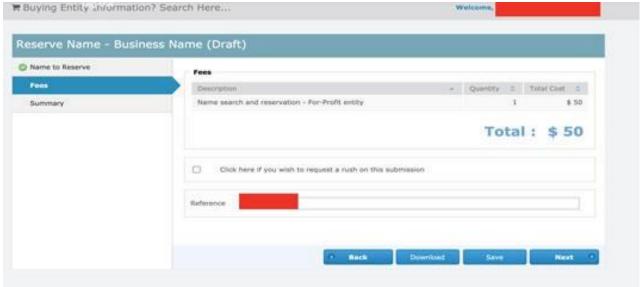
For the Beaver Mitts business example. I google searched NAICS Codes for Clothing Accessories Stores



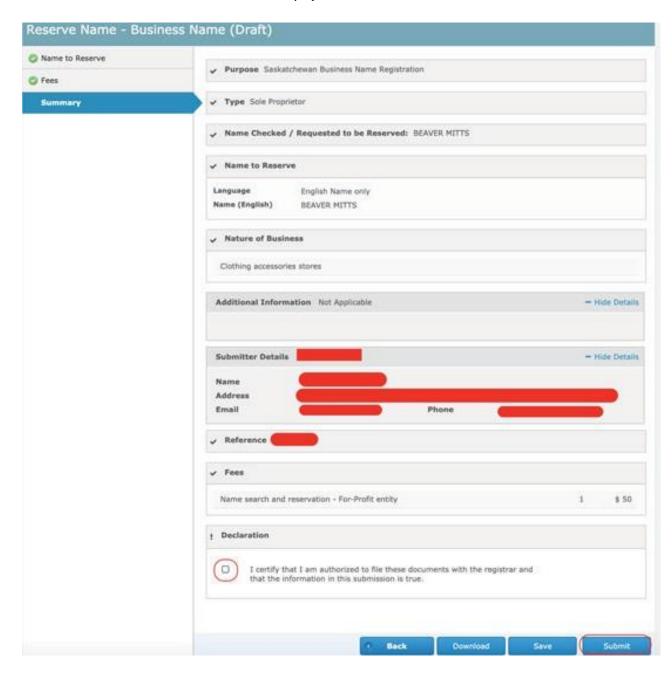
Name To Reserve: BEAVER MITTS is Currently Available Your requested name has passed initial checking. This does not however mean you are guaranteed the name as it may still be rejected during the processing. **Nature of Business** Search Search for Nature of Business **NAICS Code** Description Change Type 44815 Add Clothing accessories stores Ü **Additional Information** Not Applicable Information*

Hit the next Button



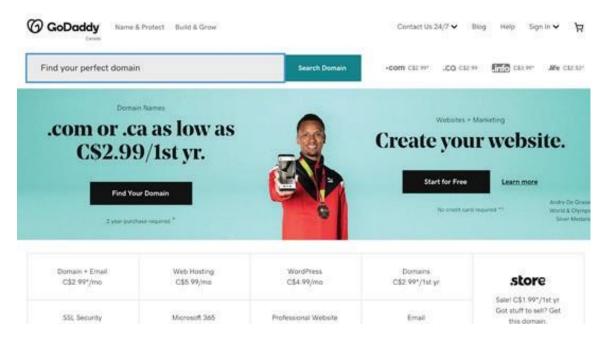


Double check the information before payment. Hit the declaration and submit buttons

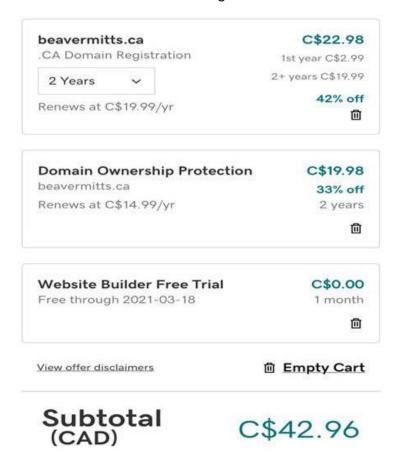


5. WEBSITE SETUP

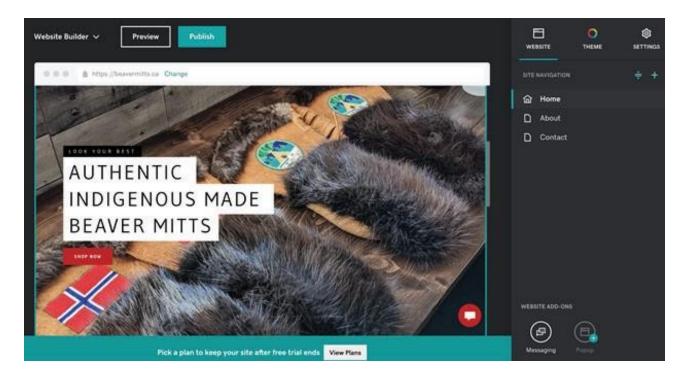
5.1 Go to Godaddy.ca

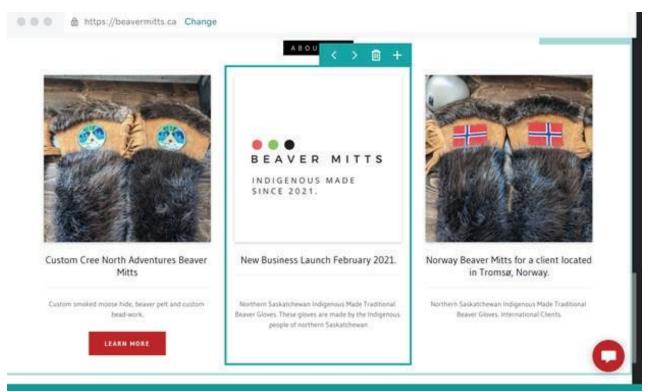


In this case I searched "Beaver Mitts" and bought the .ca domain name.



After this process is complete. I used the "website builder free trial" and used a ready-made template to design my website.





6. FLYING DUST FIRST NATION BUSINESS PERMIT = \$200

In Flying Dust First Nation, there is a process to start a business. This includes filling out a business permit form and paying the \$200 per year to establish a business on Flying Dust.

FORM 2

(Sections 4.0, 5.0, 6.0)

	DATE:			
	BUSINESS LICENSE APPLICATION			
1.	Applicant's Name:			
2.				
3.	Applicant's Address:			
4.	Name of Company proposed as Licensee:			
5.	Mailing Address:			
	(partnership/corporation if different)			
6.	Phone Number: residence: office:			
7.	Fax Number: residence: office:			
8.	Name of Business to be licensed:			
9.	Address of Business to be licensed:			
10.). Name of Individual in charge at this location:			
11.	Title of Individual in charge:			
12.	Type of Business:			
13.	Have you previously had a business license from this First Nation? Yes No			
14.	Are you presently registered with the Federal Government or a self-regulating professional body			
	with respect to the conduct of your business? Yes No (If yes,			
	applicant must provide proof and give details below).			
15.	Are you bonded with a bonding agency with respect to the conduct of your business?			
	Yes No (If yes, applicant must provide proof and give details below).			
16.	Is the business incorporated? Yes No Federal Provincial			
	(If yes, applicant must provide details below).			
17.	Is the business administered by a partnership or joint venture? Yes No (If yes,			
	applicant must provide details below – registration)			
18.	Have you, within the previous three years, been convicted of an offence under the Criminal			
	Code (Canada) for which you have not been pardoned? Yes No			
TE:	PLEASE READ SECTION 12 OF THIS BY-LAW WHICH OUTLINES THE CONDITIONS WHEREBY YOUR			

NOTE: PLEASE READ SECTION 12 OF THIS BY-LAW WHICH OUTLINES THE CONDITIONS WHEREBY YOUR LICENSE COULD BE DENIED, REVOKED OR SUSPENDED.

6.1 Flying Dust Business permit form



7. BUSINESS ACCOUNT SET-UP FIRST NATIONS BANK

Schedule an appointment with the local First Nations Bank and ask to set up your business account. Have all the necessary information including corporate registry information from the Icr website.



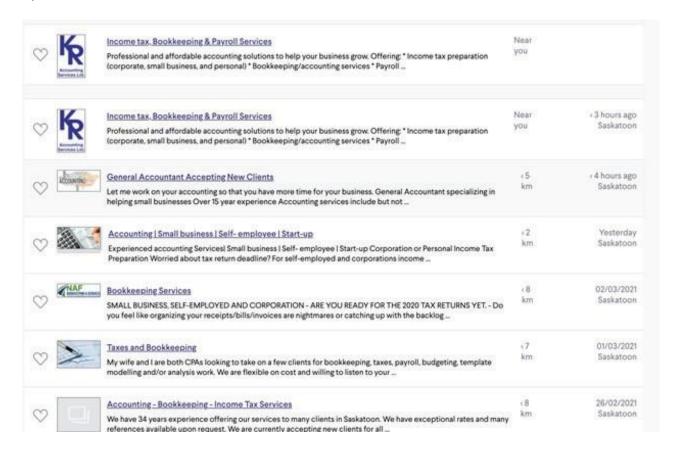
8. TAXES

Taxes: Take picture of all your receipts

Keep All receipts and put into a folder.

This is useful for business tax submission.

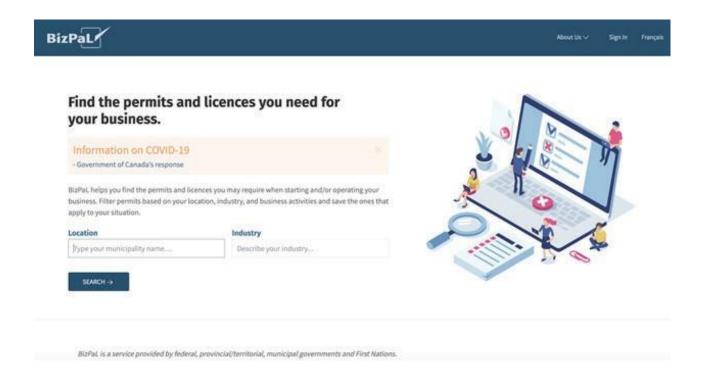
Go on Kijiji - search for tax preparation for Saskatoon - contact the one you feel is the best option.



Other resources:

You Can search for Permits on the BizPal website.

www.bizpal.ca



Closing:

This guide is designed to help you get started and learn how-to register a business in Saskatchewan and obtain a business license on the Flying Dust First Nation.

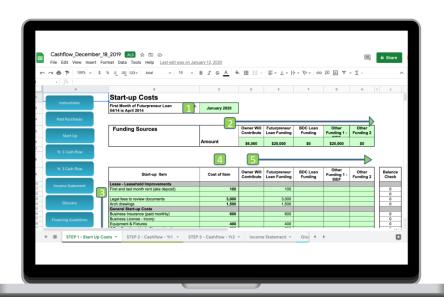
My goal for this guide is to help First Nation entrepreneurs brainstorm new ideas to become independent entrepreneurs.

Ekosi,

Blaine Mirasty

SYSTEMS AND SOFTWARE

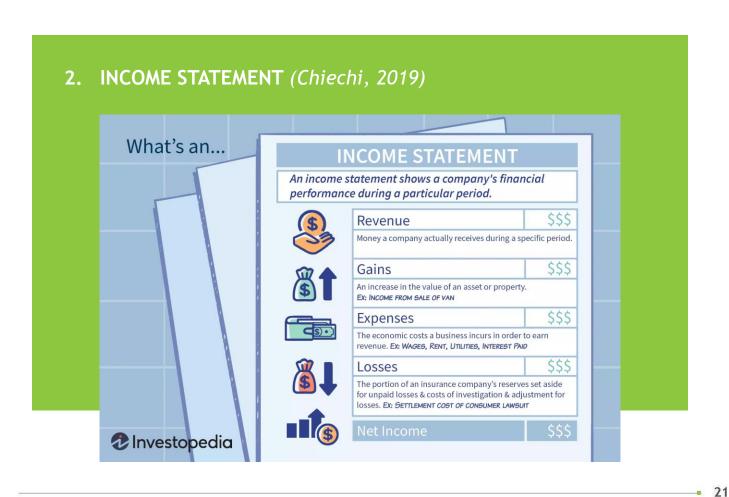
1. CASHFLOW



Free Available template from

www.futurprenuer.ca

Government program for business loan.



3. BALANCE SHEET (Chiechi, 2019)



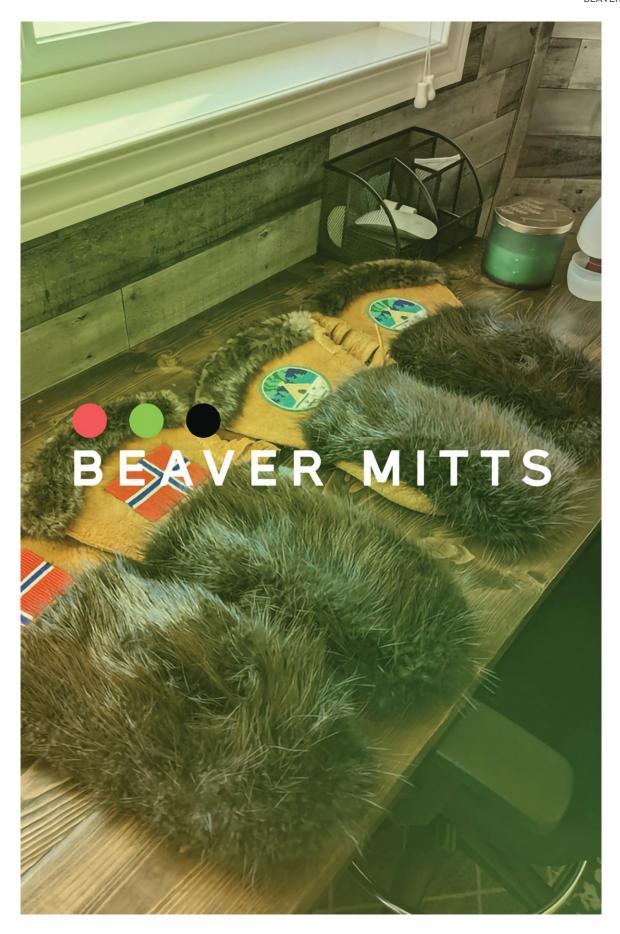
GRANTS FOR INDIGNEOUS ENTREPRENEURS

- Futureprenuer loan based Government business program - www.futurprenuer.ca
- Saskatchewan Indian Equity Foundation www.sief.ca
- First Nations Governments example some First Nations in Saskatchewan might use money from SIGA revenue to support their own membership towards starting a business. Estimates for startups is \$2500-\$5000.
- Hockeystick.co investor matching for startups www.hockeystick.co
- Startup canada Government of Canada program for Entreprenuers www.startupcan.ca

BUSINESS ELIGIBLE TAXES

- Start up costs
- Supplies cost website.
 Subscriptions, advertising and marketing
- Vehicle maintenance repairs - if you use your own vehicle
- Travel business expenses flights . Hotels for training
- · Vehicle gas





 REFERENCES Chen, J. (2021, May 07). Income Statement. Retrieved from https://www.investopedia.com/terms/i/incomestatement.asp Fernando, J. (2021, May 07). Balance Sheet. Retrieved from https://www.investopedia.com/terms/b/balancesheet.asp Ward, S. (n.d.). Eveything You Need to Know About Business Partnership in Canada. Retrieved from https://www.thebalancesmb.com/partnership-incanada-2948122